CHAPTER 1

Dairy Scenario

1.1 History of Dairy Industry

The domestication of cattle and the use of their milk for human food began somewhere in Asia and North East Africa between 6000 B.C. and 8000 B.C. and before its domestication, probably it was hunted by the primitive man. Over the years the cow has been used as a source of food, an object of worship, a source of sacrificial offering a subject of mythology and as a beast of burden. Cows milk and its products have been used for food, sacrificial offerings, cosmetics and medicants.

The oldest written records of man are believed to go back to the Sumerians of Mesopotonia in approximately 6000 B.C. Dairying was highly developed at that time. A mosaic frieze of one of the oldest buildings unearthed in the Euphrates valley, dates back to at least 3100 B.C. shows the milking of cow from behind, the pouring of milk through a strainer into the vessel and the presence of two attendants wearing fleece petticoats that are believed to have been the dress of priests and priest kings. Egyptian records dates back nearly to 3000 B.C. indicate that milk, butter and cheese were used extensively.

Greak and Roman records go back to approximately 1550 BC and 750 B.C. respectively, and in both areas milk and cheese were important parts of the human diet. In ancient Greece most of the milk came from the goats, where as in Rome it came from sheep. Butter was used as food by some people in Europe, but it was not used extensively until the Eight Century, when it became an important food in Norway.

References to cattle and milk have been made frequently in the Old Testament and the New Testament alike. The old testament has 40 references to cattle, milk and milk products are mentioned at least 50 times as desirable foods. Palastine is referred to approximately 20 times as a land flowing with milk and honey. Frequent references are found to cattle and their products, as more and more records became available to the historians. Gibbons, records "The Tartars (376 AD) took cattle with them and their compaings for milk and meat supplies. Each caravan of Tartars consisted about 20 to 30 oxen and planned to pasture them as they moved from one section of the country to the other. "Gibbons" further states that the number of cattle owned by a ruler or person was indicative of his power and influence. Marcopolo during his travels over portions of Asia about the middle of the 13th century reported that he found cattle and their products being used by the people of these regions.

The people of India were raizers of cattle as early as 2000 BC. Butter was used as a holy offering to the gods. The butter was converted into ghee (butter oil or clarified butter) and the cow was considered as "holy" at that time. References have also been made in holy "Vedas" as well as in the great epic "Mahabhagavatham" pertaining to the usage of milk (ksheera) curd (dahi) and ghee (Aajya or Ghritam) in the performance of special rituals or "holy yagna or havan" by the saints. The Vedic hymns written about 3000 BC potrays the home life and the occupations of the early Hindu people. The sanskrit writings of India tell of milk and its value as food dating back to 6000 BC. Cattle constituted an integral part of India's Vedic culture (1800 - 600 BC), which is full of references to the milk of the cow.

The Indus valley civilization of the Harappa Mohanjodaro period and the recent archeological excavations at 'Mehrgarh' (Placed around 6500 BC) located about 150 miles to north west of Mohanjodaro at the foot of 'Bolan' pass in Beluchistan, have revealed signs of domestication of cattle earlier than other settlements of western Asia. Moreover, there is evidence to indicate that cattle were more significant to Mehrgarh's inhabitants than any other large domesticated animals a cultural trait that has been preserved over thousands of years down to the present day suggesting that the animal wealth as an indicator of the status and wealth of the people.

The traditional Indian dairy products reflect the intimate relationship that our ancesters established with the farm and animal. It has been stated that the five products from the cow either singly or in combination which are commonly called "Panchgavya" are necessary to maintain the ritual purity which is so important to the Hindus. These products are milk (Ksheera) curd (Dahi) ghee (Aajya or Ghritam) urine and dung. In the rituals carried

out by the 'Purohits' or 'Archakas' in the temples, milk products were regularly used. The worship included 'Abhisheka' a ritual for the deity, on special occassions with milk, curds. ghee, banana, sugar, honey, tender coconut water and scented water. This kind of ceremony was called "Panchamritha Abhisheka" after which the deity was bathed with sanctified water. The mixture of the washed ingredients treated as 'teertha' or holyprasad will be consumed by the devotees.

The progress in the dairy industry was made possible by the use of science in dairy practices. This date marks the change from the art of dairying to the science of dairying. The great land marks in the history and the development of the dairy industry in U.S.A., U.K., Australia as well as in India has been ennumerated briefly hereunder.

1.2 Dairy Industry in U.S.A.

Cattle were first imported into the western hemisphere with Columbus's second voyage which were taken to either Cuba or South America. Prior to this there were no cattle in North America. The spanish expedition headed by Coronedo brought approximately 150 head of cattle to North America. The first importation of cattle by the settlers of the present U.S.A. occurred in the James town colony in 1611. Cattle were not brought over by the pilgrims on the May flower, but the cattle arrived in Plymouth colony in 1624. Later on many cattle importations have taken place.

The dairy industry from colonial times to the mid 1850's was based primarily on family cows, Most of the families having one or two cows, supplying milk for the family need. The major developments in the dairy industry from the begining of the christian era to the middle of 1850's occurred in Europe. Most of the currently important dairy cattle breeds in the U.S.A. and Europe originated there. Animals representing various improved breeds were well established during 1820 from the importations that were made from time to time either of an individual or a small group of animals. The first railshipment of milk by rail occurred in 1841 between Orange county New York and New York city allowing the farmers to ship fluid milk and cream as much as 80 miles to market. Initially the farmers shipped their own milk to the city where it was received and distributed by the dealers. Later on the milk receiving/collecting centres have been established in rural areas either by the dealers, independent shippers or co-operative groups of farmers.

Establishment of a dairy industry in any country depends mainly on three major factors.

1. A suitable market for milk and milk products.

- 2. Facilities and trained personnel to collect, process and distribute the milk and
- 3. A continuing supply of milk with satisfactory quality.

 The factory system of dairy manufacture was introduced in 1851 which had the wide spread influence. The first cheese factory was established

at Oneida, County New York, USA during this period by Williams.

- 1856 Gail Borden received the first patent on condensed milk and the first successful condensary was built in 1857.
- 1860 Formation of breeders associations for owners of purebred cattle were established.
- 1875 Establishment of State Dairy Associations.
- 1880 Introduction of artificial refrigeration and cold storage.
- 1890 Co-operative dairy manufacturing and marketing of dairy products.
- 1895 Expansion and strengthening of the State Dairy Associations.
- 1900 Strengthening and expansion of the Co-op. movement for the manufacture and marketing of dairy products.
- 1905 Organization of the first Cow test association in America.

The land grant Act 1862 established colleges of Agriculture in every state. However, the first college of agriculture had been established in Michigan in 1855. The colleges were strengthened by the Hatch Act 1887 empowering them to establish the Experimental Research Stations. The establishment of the extension services by the Smith-lever Act in 1914 resulted in creating more vistas/avenues for direct contact with the dairy farmers for passing the information collected by the scientists and the researchers accumulated in the scientific laboratories/research stations.

The centrifugal separator was invented almost simultaneously in 1871 by De lavel and by Winstrup and Nielson, providing a mechanical means for the separation of cream from milk. The first creamery was established in Lowa state by Stewart producing other dairy products in addition to cheese.

Development of a chemical test for the determination of fat in milk was perfected by S.M. Babcock and by Gerber simultaneously in 1890. The dairy industry has changed dramatically since 1900 and many developments/inventions and discoveries have helped to promote the growth of industry more viable. These developments include, refrigeration, milking machines, and related equipment, homogenisation, pasteurization, churns, clarifiers, ice cream freezers, and bulk milk coolers etc.

1.3 Dairy Industry in U.K.

Man has consumed milk and milk products from the time immemorial, throughout the ages and the demand for these products, played a biggest role in the domestication of the animals without any doubt. Much importance has been attached to the cattle as the status and wealth of the man by the number of cattle he possess in biblical days. A careful survey of history shows quite clearly that not only milk has been consumed by man for the past 5-6 thousand years, but that cheese and butter have also been made and consumed for a similar period. The biggest development in the liquid milk trade came gradually from 1850 onwards, with the application of transport of milk through the railways. By 1945, it is correct to state that in Great Britan thousands of farmers merely put their milk in stands on the roads at their respective farm entrances, where it is collected by the lorries once a day in winter and twice daily in summer and taken to the creameries or the dairy plants.

1.4 Dairy Industry in Australia

In accordance with the available records, the first cargo fleet which reached Australia under Governor Philip consisted of four cows, which were intended to supply milk and to serve as the foundation stock for the future herds of cattle at Port-Jackson, the Rose hill. The foundations of the dairy industry were laid in the Illawara districts in New South Wales about 1820. The settlers of Richmond River district shifted to dairying in about 1890 and the industry was firmly established in that district within few years and extended to Northern River areas in Queens land to the Victorian border. In general, dairy farming has been confined to the coastal and near coastal regions, where the rainfall and topography are favourable. By 1936 dairying has been consolidated as one of the Australia's principal rural industries.

1.5 Dairy Industry in India

Dairying is practiced in the villages as a cottage industry meeting the house hold requirements which is scattered throughout the length and breadth of the country. There is no organised dairy industry. Semi commercial dairying has started with the establishment of the military dairy farms by the colonial British rule in order to meet the requirement of their personnel.

The first cooperative activity in dairy enterprise started in Uttar Pradesh with the organisation of "Katra" cooperative milk society (1913, 1917) at Allahabad, Lucknow (1938), Varanasi (1947), Kanpur (1948) and Meerut (1950). Presently about 55 districts of the state are covered under dairy development programmes in cooperative sector.

1.6 Mile Stones in Dairy Development

- First veterinary school was opened at Poona in order to meet the requirement of the Remount and veterinary corps in the Army.
- 1886 First military dairy farm was set up at Allahabad.
- Establishment of Imperial Bacteriological Laboratory at Poona, which become the fore runner of Imperial Indian Veterinary Research Institute, Izatnagar, Bareilly, UP
- Establishment of Indian Civil Veterinary Department later named differently as Animal Husbandary and Veterinary Services Department including the dairy development.
- 1907 First importation of Ayrshire stock.
- 1914 Studies were initiated on the milk production and composition of Indigenous cattle and attempts were made to estblish pedigree herds of Indian Breeds.
- 1916 Appointment of Imperial Dairy expert.
- 1920 William Smith the imperial dairy expert recommended (1) Scientific feeding, breeding and management
 - (2) Establishment of a training centre to meet the man power.
- Establishment of Imperial Institute of Animal Husbandry and Dairying at Bangalore. The institute was renamed as Imperial Dairy Institute in 1941 which was shifted to Karnal in 1955 and renamed as NDRI. In 1923 two years diploma course (I DD) was started at Bangalore and Allahabad.
- 1928 Appointment of Royal Commission Agriculture.
- Setting up of Imperial Council of Agricultural Research which was renamed as Indian Council of Agricultural Research (ICAR) on 16th July 1929. It was reorganised twice in 1965 and 1973.
- 1930 Shri Pestonji Edulji Polson established Polson Model Dairy at Anand for the Polson butter etc.
- 1936 Dr. N.C. Wright, Director Hannah, Dairy Research Institute, U.K. suggested various methods for the improvement of dairying in India.
- The Lucknow Milk Producers Co-operative Union Limited was established followed by the organisation of such unions in other districts and states.
- 1938 Agmark act was enacted which laid down the standards for the grading of ghee and butter.

 Establishment of Central Livestock and Research cum breeding station at Harringhata with an intention to supply processed milk to Calcutta.

- 1945 Inauguration of Government Bombay Milk Scheme (GBMS) and setting up of the Aaray milk colony.
- Establishment of Kaira District Co-op. milk producers union at Anand, which came to be known as AMUL - After independence both AMUL and GBMS set together a faster pace of dairy development with emphasis on developing techniques of processing and marketing under Indian conditions.
- 1950 Pasteurised and bottled milk was sold for the first time to the common man in India in Bombay.
- 1955 NDRI was shifted to karnal at the central cattle breeding farm.
- 1956-61- During the second five year plan, seven liquid milk plants were completed. Eight pilot milk schemes, three creameries and two milk product factories have been started.
- 1957 Establishment of dairy science college at NDRI Karnal offering the B.Sc Dairying Degree.
- Production of baby food and milk powder by Amul from buffalo milk for the first time in the world and of course in India with the help of CFTRI, Mysore.
- 1961-66 During third five year plan 23 liquid milk plants, 27 Pilot milk schemes were in operation, 2 cheese factories and 4 cattle feed factories have been established and another 37 liquid milk plants have been started.
- 1965 National Dairy Development Board was set up.
- 1970 Establishment of Indian Dairy Corporation and launching of Operation Flood (OF1).
 - Establishment of National Co-operative Dairy Federation of India.
- 1975-76 Evolution of National Milk Grid Marketing of Milk through rail tankers began, Anand Delhi, Anand Bomaby, Jalgoan Bombay, Dhule Bombay, Erode Madras etc.

Dairy educational and research activities in the country commenced with the establishment of the "Imperial Institute of Animal Husbandry and Dairying" on 1st July 1923 at Bangalore. William Smith, Asst. Director Military farms was appointed as the imperial dairy expert. The idea to establish the institute was conceived in 1916 when the then Govt. of India was implementing the recommendations of the Board of Agriculture. The military dairy farms at Bangalore, Karnal and Wellington (Nilgiries) were transferred to the Imperial Institute of Agriculture in 1923. During the year 1936 the military dairy farm at Karnal was handed over to the Imperial Institute of Agricultural Research at New Delhi. The Imperial dairy experts section along with the Bangalore Dairy Institute was seperated and placed under the erstwhile Dept. of Education, presently Ministry of Agriculture and at the same time re-naming the institute as Imperial Dairy Institute.

After Independence in 1954 the Govt. of India has decided to establish the Imperial Dairy Institute, together with the Dairy science college shifting the head quarters from Bangalore to Karnal in the premises of the cattle cum dairy farm and renaming the institute as National Dairy Research Institute, as per the recommendations of Prof. H.D.Kay, Director, National Institute for Research in Dairying Reading, U.K. The Institute was finally shifted to Karnal in the year 1955 and the under graduate B.Sc dairying course was started at NDRI in 1957. After the successful implementation of the operation flood programme in 1971, many Dairy Science colleges were started in the country.

The list of educational institutions which are imparting training in the field of dairy science have been listed below:

1.7 Educational Institutions

- 1. Dairy Technology College, Tirupathi, Andhra Pradesh
- 2. College of Dairy Technology Kama Reddy, Andhra Pradesh
- 3. Sanjay Gandhi Institute of Dairy Technology Patna, Bihar
- 4. Seth M.C. College of Dairy Science Anand, Gujrat
- 5. Dairy Science College, Hebbal, Bangalore, Karnataka
- 6. College of Dairy Science & Technology, Raipur, Chattisgarh
- 7. College of Dairy Science & Technology, Udgir, Maharastra
- 8. G.N. College of Dairy Science & Food Technology, S.D.A.U, Gujarat
- 9. College of Dairy Science & Technology, Mannuthy, Thrissur.
- Sam Higgin Bottom University of Agriculture and Technology & Science, Allahabad, (previously Allahabad Agricultural Institute Naini Allhabad), Uttar Pradesh
- 11. College of Dairy Technology, Warud, Pusad, Dist. Maharastra.

- 12. College of Dairy Science, Udaipur, Rajasthan.
- 13. Faculty of Dairy Technology to W.B.U.A & FS Mohanpur Calcutta.
- 14. Dairy Science College, Chennai
- 15. Dairy Science College, Ludhiana
- 16. Dairy Science College, NDRI, Karnal
- 17. Dairy Science College, Amreli, Gujarat

The earliest attempts of the dairy development can be traced back to the colonial British rule where they have established the military dairy farms, with an intention to ensure the supply of milk and milk products especially the butter to their army personnel. The first of these farms was set up in Allahabad in 1913, followed by Bangalore, Ootacamund (Nilgiris) and Karnal etc. in a phased manner maintaining with the improved milch animals. This approach did not have any effect/impact on the supply of milk to the urban civilian consumer as it was less important to the military authorities. With the increasing growth of the urban population, the consumer has to depend on the milk vendors who sell/supply the milk door to door either by collecting the milk from the nearby villages or by keeping the milch animals (Cattlesheds) in the close proximity of the cities/towns. To some extent the second world war gave an impetus to the private dairies with modestly modernised processing facilities like Polsons, Keventers and the Express way were some of the urban dairies supplying the processed milk table butter, and ice-cream though not on a large scale.

These dairies were not concerned with either the improvement of the breed or the milk production level of the breed/animals which are reared in the rural areas as they are interested and contended with the procurement of the milk from the producers because they are commercial in their nature. These early modern systems did not bring about any significant changes/shifts in the milk production and the dairying remained in an un-organised and under developed state.

1.8 Dairy Development

The milk production is predominantly the domain of small and marginal farmers and the land less, who keep 1-2 milch animals generally as a part of the mixed farming system. Small holders own about 70 percent of the milch animal population but these are widely dispersed in rural areas with poor infrastructure and limited access to services and markets. The cattle and buffaloes have a complimentary, supplementary and sustainable relationship with crops under mixed farming system prevalent in the country.

The domesticated dairy herd was of poor quality, which reflected the emphasis on draught but not on milk. Today the situation has changed dramatically with the milk-production increasing rapidly both absolutely and relative to the population. Dairy development fits most appropriately in the country's programme of increasing food production, rural development, and equitable distribution. Any effective programme for poverty alleviation would have to include dairying as its base to bring about maximum growth with minimum capital out lay. India's dairy industry is on the threshold of many good changes that would totally transform the dairy scenario and give the needed thrust for its rapid growth. Greater emphasis must be placed on the facilities in the areas of milk production, processing, marketing and research in order to meet the challanges ahead. Buffaloes constitute only one third of the total milk bovine population, but account for more than half of the total milk production. The low productivity of some 75 million non-descript cows and buffaloes is weighing down the milk enhancement programmes. The major challenge to day is how to bring about even a small gain in their productivity.

The dairy development in India has been achieved through the "Operation Flood" programmes. Milk cooperatives in the villages are the collection points for locally produced milk. The main objective of dairy development programme is to increase the milk production level of the native non-descript cow/buffaloe which have been scattered in the rural areas for which the following steps/considerations are to be followed.

- 1. The availability of good quality and quantity of feed must be increased.
- 2. Improvement of management, housing, husbandry methods and veterinary care.
- 3. Genetic improvement, production and reproductive capacity of the cattle.

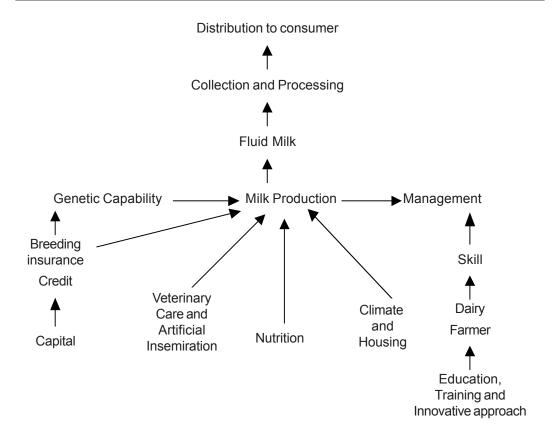
After Independence, the Govt. of India has launched its 1st Five year plan in the year 1951 giving the priority to the dairy industry with an intention to supply/provide hygenic milk to the urban population by organising/strengthening the milk schemes in the large cities. In order to stimulate the milk production levels of the animals the Govt of India has launched and implemented the Integrated Cattle Development Programme (ICDP) and the Key Village Scheme (KVS). In the absence of stable and remunerative prices as well as good marketing facilities for the milk producers the milk production remained more or less stagnant.

Dairy development is conceived as a major development programme not only in the context of poverty mitigation plan but also as a measure to augment the milk production to meet the increased demand for milk from urban consumers. Distribution of milch animals and encouragement of milk production is one of the popular action programmes under the Integrated Rural Development Programme (IRDP) for alleviating the poverty in India.

In the early sixties (1960) the State Governments have adopted and tried different stratagies for the development of the dairying as an industry by establishing the modernised milk/dairy plants and run by their own (trained staff) departments organising the various milk schemes. The Urban orientation of milk production lead to the establishment of cattle colonies at Mumbai - Aarey Milk Colony, Kolkatta - Harringhatta and Chennai - Madhavaram Milk Colony. In the early stages, these government programmes had to face extreme difficulties in organising the procurement of milk from rural areas in order to run the milk schemes/plants economically because they failed to create an organised milk procurement system which the middle man and the contractors took advantage due to the perishable nature of the milk. The queue of the consumers were larger because the govt. dairies were not able to meet the urban demand while the rural milk producers were left at the mercy of the trader and the money lender.

Dairying shall continue to be a subsidiary occupation, and major source of income for the small, marginal farmers and landless labourers. In any scenario, the non-descript cows and buffaloes will remain as the back bone of tomorrow's dairying. The most significant contribution of the cooperative dairying is to bridge the rural producer and the urban consumer through a national milk grid. It has been able to bring to the door step of the dairy farmer, the lucrative urban market which is otherwise inaccessable to him. To ensure the orderly dairy development including the dairy equipment industry, which is relatively young in order to give a momentum of growth it is essential to identify the future needs, the technology gaps and priorities in the years ahead.

An effort has been made to present all the aspects pertaining to milk production which needs a careful consideration in a schematic manner for better understanding.

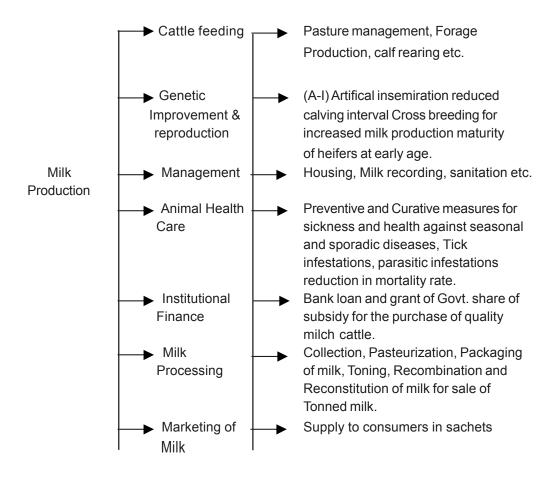


A concrete example of the services has been seen through the Integrated Dairy Development Programme (IDDP) or the Integrated Rural Development Programme (IRDP) launched by the National Dairy Development Board (NDDB) and the National Bank for Agriculture and Rural Development (NABARD) respectively. They provide various types of services to the cattle owners as well as to the consumers.

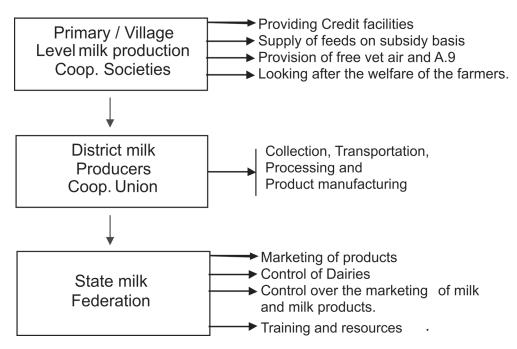
1.9 Evolution of Anand Model/Pattern

The major problem that is faced by the Indian Dairy Industry since Independence to till date is the procurement of milk and its marketing from the scattered rural villages due to lack of proper road and communication facility. Polson's - a private dairy which was established at Anand in the erstwhile Bombay state and present Gujarat State used to procure the milk from the milk producers of the nearby villages through the middle man/contractors and the milk after processing was sent to Mumbai which is about

425 km away. In mid 40's the milk producers of Kaira Dist. who are supplying the milk to the Polson's Dairy plant demanded for a proportionate share of the trade margin and a modest increase in the procurement rate of the milk which was denied by the Polson's Management. There after the milk producers refused to supply the milk and on the advise given by late Dy. Prime Minister Sardar Vallabh Bhai Patel they formed milk producers society and registered it as the "Kaira Dist. Co-operative Milk Producers Union" which is now popularly known as "AMUL" (Anand Milk Union Ltd) in the year 1946 thus laying a foundation for the organised milk marketing in India.







The Govt. of erstwhile Bombay state has cancelled the contract with the Polson's dairy and entered into a new agreement and handed over the entire business of supplying the milk to the AMUL in the year 1952. However, the AMUL has faced a major problem and difficulty in the disposal of the surplus milk in the flush/peak season. In order to overcome this problem the "Kaira Dist., Co-operative Milk Producers Union" has established the first and a new dairy plant at Anand for producing the milk products such as Butter, Ghee and Milk Powder in the year 1955. To cope up with the ever increasing demand of milk procurement the AMUL dairy has set up a second dairy plant and a product manufacturing unit in the year 1965 and 1971 respectively finally leading to the establishment of a fully automatic modern dairy in the year 1993 adjacent to the original dairy plant.

Thus the AMUL provided the basis for the Anand Model of Dairying the primary or the basic unit being the Milk Producers Co-operative Society at the village level. The village co-op. societies in the district combined together forming the district union which ideally has its own processing facilities. All the milk unions representing the different districts of the state are normally members of the State Federation whose prime responsibility is to provide the marketing facilities for the milk and milk products that are produced by

the respective milk unions within the state as well as outside the state. There is also an other organization at the national level - the National Co-op Dairy Federation (NCDF) which formulates the policies and programmes designed to safe guard the interest of all the milk producers of the country.

1.10 Role of NDDB in Dairy Development

The Prime Minister of India Late Lal Bahadur Sastry visited Anand to inaugurate the cattle feed plant in Oct. 1964 and spent a night as the guest of the Anand Milk Union Ltd. He was very much impressed by the socio economic changes that were brought about by the milk co-operatives and expressed his desire to replicate the "Anand Model" through the national level organization throughout the country making available a multi-desciplinary professional expertise to the dairies in the public and co-operative sector. In the year 1965 the National Dairy Development Board (NDDB) was constituted which was registered under the Societies Registration Act, the Charitable Trust Act and Public Trust Act and located at Anand considering its model and mandate.

In the initial stages, the NDDB was supported and assisted financially by the Govt. of India, the Danish Govt. as well as by the Amul. NDDB also received some financial assistance and funds from UNICEF. NDDB was not equipped with any monitory powers to handle the government funds. Therefore, in the year 1970 the Govt. of India has established the Indian Dairy Corpn. (IDC) which was later merged with the newly constituted NDDB by an act of parliament passed in the October 1987.

NDDB began its operations with the mission of making dairying a vehicle to a better future for millions of grass root milk producers. Since its inception, the dairy board has planned and spear headed India's dairy programmes by placing dairy development in the hands of milk producers and the professionals they employ to manage their co-operatives. In addition NDDB also promotes their commodity based co-operatives, allied industries and veterinary biologicals in an intensive and nation wide basis.

1.11 Operation Flood (OF) 1970 - White Revolution OF - I

The strategy for the organised dairy development in India has actually been conceived in the early 60's which was strengthened with the establishment of the National Dairy Devt. Board (NDDB) in 1965. The operation flood (OF) is an unique approach conceived by Dr. V. Kurein, the founder Chairman of NDDB whose vision saw an opportunity to utilise the surplus milk products namely the milk powder and the butter oil that have been accumulated in the European Markets and have posed a major threat and a death knell for the developing dairy industry in India. The operation flood designed basically as a marketing project revolutionized the Indian Dairy Industry recognising

the potential of the European surpluses as an investment in the modernisation of the Indian Dairy Industry with the assistance of the World Food Programme (WFP), Food Aid in the form of milk powder and butter oil obtained from the countries of European Economic Commission (EEC). The funds to the tune of 116.54 crores have been generated by the sale of 1,26,000 tons of skim milk powder (SMP) and 42,000 tons of butter oil for the implementation of the operation flood (OF). During this frist phase of Operation Flood (OF) which was launched in 1970, and was popularly known as "White Revolution". The funds generated through the sale of WFP gifted commodities were utilised to develop 27 rural milk sheds covering 10 states and setup dairies called as "Mother Dairies" in the four metropolitan cities. Thus it laid the foundation to the modern dairy industry ultimately to meet the needs of the milk and milk products of the country. The commercial imports of milk powder which were around 60,000 mt prior to the launching of OF have shown a declining trend and were almost ceased completely by the year 1975-76 except for a couple of years, where the milk powder was imported commercially during the period of extreme drought conditions to meet the liquid milk demand.

OF - II (1981-85)

The second phase of OF was commenced in the year 1981 with an aim to build up a National Milk Grid (NMG) linking 136 rural milk sheds in 21 states and union teritories, with the urban demand thus creating the necessary infrastructure to support the viable dairy industry.

It was started in April 1981 with an intention of creating a viable dairy industry in order to meet the India's need for the milk and milk products. The world bank has provided about 150 million US \$ in the form of commodity assistance from the EEC. The OF-2 integrated the Indian Dairy Association and all the dairy development projects that are being implemented in some of the Indian States and it was closed in March 1985.

OF - III (1985-96)

The third phase of OF which was commenced in 1985 aimed at the consolidation of the gains made under the earlier two phases thus achieving the self sustainability of the milk unions.

This project/programme aims at ensuing that the co-operative institutions become self-sustainable with an investment of US \$ from world bank in the form of commodity and cash assistance from the EEC and NDDBs own internal resources.

India's white revolution has not only received support from the European community and the world bank but also from a number of Western Govt.s,

the United Nations (UN), Food and Agrl Organisation (FAO), the United Nations Children's Educational Fund (UNICEF) and European Non-Government Organisations (NGOs) such as British Relief Agency etc.

Operation Flood (OF) IV - 1996-2006

This fourth phase of operation was aimed at the strengthening of the following objectives.

- 1. To create infrastructure and strengthening democratic values.
- 2. Strengthening the cooperatives by providing funds on 50:50 basis from central and state governments and
- 3. To increase the extension work in the fields of cooperative education, personnel training, marketing support, product development and improving the standards.

Efforts have been made to summarise the over all achievements of the O F Programmes of OF-1 to OF-4 and the achievements made by the Dairy Co-operatives state wise up to 2009-10 during the OF Programmes in the Tables 1.1 and 1.2.

lte -			Years					
			1981	1985	1990	1996		
1.	No.of milk shed areas	5	39	136	170	170		
2.	No.of DCS	1600	13,300	34,500	60,800	70,000		
3.	Farmer membership	2811	7751	7361	701	93141		
4.	Average milk Procured LLPD	5.2	25.6	52.6	91.5	11.5		
5.	Total processing LLPD	168	64.9	122.8	178.2	22.6		
6.	Total marketing LLPD	NA	22.9	50.1	72.5	100		
7.	Investments	l na	116.54	277.17	411.59	1303.5		

Table 1.1 Overall achievements under OF Programme

LLPD - Lakh Litres Per day
Source : India Dairy.com

1.12 Present Dairy Scenario

Dairying in India has been an eventful journey which has come a long way from being written off as a basket case a few decades back. Today India has emerged as the largest milk producer in the world with an annual production of more than 121.8 million tonnes in 2010-11. The success of India's dairy industry is not a story of the triumph of science and technology. Over the years milk has been transformed from insufficient production to self sufficient production, from ration to plentiful availability, from loose unhygeienic milk to milk that is pure from subjugation to a symbol of farmers

economic independence. The requirements of our nation are on the move and must be met first with sustainable economic development. Based on the planning commissions estimates and subsequent corrections on account of consistantly higher growth in GDP, it is expected that the demand for milk is likely to be about 155 million tonnes by 2016-17 (end of 12th five year plan) and around 200 million tonnes by 2021-22. Indian dairying must address itself to issues of productivity, efficiency and response to consumer demands.

Table 1.2 Summary of (OF) Operation Flood achievements state wise by the dairy Co-operatives up to 2009 -10 *

SI. No.	Name of the State / UT	No.of DCS Organized (Cumulative)	Farmer members ('000)	Women members ('000)	Milk Pro curement (Tkg pd)	Milk Marketing @TLPD
01.	AP	4911	841	177	1443	1409
02.	Assam	66	3	0	5	12
03.	Bihar	8299	441	64	736	437
04.	Chhattisgarh	751	31	7	24	35
05.	Delhi					3047
06.	Goa	179	19	3	36	75
07.	Gujarat	13890	2809	791	9053	3164
08.	Haryana	6881	313	73	522	384
09.	Himachal Pradesh	795	33	11	55	18
10.	Jammu & Kashmir	**	**	**	**	**
11.	Jharkhand	50	1	0	5	239
12.	Karnataka	11902	2052	660	3566	2468
13.	Kerala (#)	3637	775	162	769	1067
14.	Madhya Pradesh	5729	266	50	525	447
15.	Maharastra	22217	1845	452	3151	2807
16.	Nagaland	47	2	0	9	3
17.	Orissa	3203	181	77	241	264
18.	Pondicherry	101	39	18	48	87
19.	Punjab	6904	381	54	952	723
20.	Rajastan	15956	670	205	1654	1365
21.	Sikkim	287	10	1	11	14
22.	Tamil Nadu	10038	2122	874	2277	1990
23.	Tripura	84	6	1	2	13
24.	Uttar Pradesh	21343	971	265	518	402
25.	West Bengal	2962	210	70	262	655
	All India	140227	14021	4015	25864	21125

Source: India Dairy.com

Note:

- 1. * Refers to Provisional for not reported and NA for not available.
- 2. # Includes conventional societies and taluka unions formed earlier.
- 3. @ Co-operatives (State) and metro-dairies.

The Indian dairy industry is a top ranker in the global dairy band wagon. Currently around 46% of the milk is consumed in the form of liquid milk, 47% as traditional dairy products and 7% as western dairy products. The dairy in India is currently estimated to be about 130 million tonnes and is expected to grow at 4.5% per annum.

India is among the world's largest and fastest growing markets for milk and milk products. The average annual growth rate of milk, milk production has been 4 percent during the past decade. The country's per capita availability of milk is lower than the world's daily average of 285 grams though it has doubled from 124 gm in 1966 to 258 grams per day in 2009-10 and increased from 241 gm per day in 2005-06.

The world dairy is zooming in India for its rapidly growing markets that promise the 'moon'. World production of milk is projected to rise to 665 million tonnes by 2010 representing an average annual increase of 1.5 percent compared to an annual average growth rate of one percent during the 1990's. Of the estimated 16 million tonnes increase (2.6 percent) in the global milk production in 2005 over 2004. 75 Percent accounted by three countries - China (5.4 million tonnes), India (4.1 million tonnes) and USA (2.7 million tonnes).

The dairy sector need to be encouraged in order to fully exploit the complimentary, supplementory, synergistic and symbiotic relationship of animal productivity with crop production in the coming years where the food grain production has to increase and sustain itself to meet the demand of ever growing human population in our country. Enterprenurial development programmes hither to be carried out as innovative strategies for developing human resources, skills, and technologies with larger frequency and intensive extension programmes are to be revamped. India can take its pride in some of its major achievements in the field of dairying since 1971 or after launching the 'white revolution' or the Operation Flood Programme.

1. Top milk producer yet low productivity

The total milk production of the country which was more or less stagnant around 23 million tonnes during the early sixties and seventies, has increased to about 107 million tonnes, during the year 2007-08 and is expected to reach to about 128 million tonnes during the year 2011-2012 maintaining the first rank in the world milk production. On the contrary it is very much disappointing to observe that the national

average animal productivity is 1.5 ltrs per day as against 4.2 litres per day in buffaloes and 6.4 ltrs per day in cross bred cows in the operation flood areas.

Ideal productivity and milk production has been achieved and demonstrated at the institutional levels, however the average productivity levels exhibited in the actual field conditions are much too less/low showing variations around the mean in the entire population.

2. Ranking first in world's milk production - yet low per capita availability and consumption

Indias total milk production has increased from 23 million tonnes to 128 million tonnes during the year 2011-12 which is almost 4 to 4.75 times higher. Inspite of the fact that India has attained the first rank in the world's milk production, the per capita availability/consumption of milk even though has increased in a significant manner from 107 gm to 291 gm per day which is marginally higher than the world's average of 285 gm during the year 2011-12.

3. High per capita availability - yet many under nourished

According to a survey conducted by the National Institute of Nutrition (NIN) the per capita availability of the milk in India is 258 gm per day which appears to be good. However, the actual intake of milk varies from a sparse or meagre 20 gm per day in many districts of Eastern Region to almost a litre per day in Punjab.

4. Low purchasing power - less Consumption

The National sample survey organisation (NSSO) has conducted a survey on all the income groups both in urban and rural areas and recorded higher expenditure on milk and milk products. They concluded that low purchasing power denies consumption as per the dietary norms to majority of the Indians.

5. Number one in Milk - but least support

Milk is Indias number one farm commodity. Not withstanding its top place in the world's milk production, dairying has not received its due attention/recognition from the national planners, economists, social scientists as well as others.

6. Having about 12% of the cattle population of the world, India contributes about 11.5% only to the annual world milk production, despite the fact that more than half of the above milk production is

contributed by an additional strength of 39 million milch buffaloes in the country. It is also a fact that despite having only 2.4% of world land and also about 6 times the pressure of the human population on it when compared with the world average.

- 7. India has had the privilege to operate the largest world Food Programme aided dairy development project, which is popularly known as Operation Flood/White revolution, which has brought a remarkable, multi directional progress and achievements in the dairy field in several parts of the country during the three phases of its operation. The organised dairy sector is now commanding a major substantial share of the milk market in the four metropolitan cities, 770, other cities and towns of the country, immediately benefiting over 10.1 million producers in about 77000 villages covered under the field of multitier net work of village milk producers cooperatives by assisting them round the year a remunerative milk market at their door step on one hand and good quality hygienic milk at a fair price to over 350 million urban consumers on the other in the country.
- 8. At present some 60% of the rural house holds, 80% of the rural farmers and 36% of the rural landless labourers have already adopted dairying as their important and sustainable profession. The operation flood has exhibited a remarkable multi directional progress in the form of concrete achievements in the field of dairy development in many milk shed areas of the country.
 - The comprehensive role of the dairy cooperatives in this sector will be decernible if there exhists a strong net work of cooperatives, institutions in other sectors of economy as well. Randomnly distributed patch work of these cooperatives in many states are too inadequate in the massive task of nutritional development.
- 9. The realistic progress has generally been confined at top percolating laterally in a slow manner in many of the dairy development programmes across the country, rather not percolating deeply, effectively and uniformly reaching right up to the bottom level of the population, thus leaving a tremendous scope to reach the optimal level of achievement.
- **10.** Nearly 30% of the cultivated land of the country is under irrigation which probably the highest irrigated land average of the world. Most of the

feed resources and roughages are available from crop residues, byproducts of agricultural crops and agro industries including molasses, cakes and solvent extracts etc. However, in their actual utilization pattern the protein and energy deficiency does exist to the tune of 37% and 33% respectively on the animal nutrition front. Only some 10% of the required compound feed is being manufactured by the existing cattle feed factories in the organised sector. This clearly indicates the existing status of under nutrition/malnutrition prevalent in the bovine population in the country on overall basis.

11. On energy management front the dairy sector, continues to face the problem of energy shortage versus the growing demand for higher energy intensity competing with all other sectors of economy with growing industrialization and liberalisation of economic policies of the government.

12. Large dairy industry yet most milk left un procured and processed

Eventhough the dairy industry has made an enormous growth in our country, yet the dairy industry is not able to procure/collect all the milk that is being produced in the rural areas. The main difficulty in the procurement of this milk is due to the lack of proper transport and conveyance facilities as well as the scattered distribution of the villages. Further, dairy plants also have not evinced or shown any interest to reach to these areas by way of developing the infrastructure facilities such as milk cooling/chilling centres/plants etc for the collection of the milk from these distant/remote areas.

Bulk of the milk consumed in India is raw or unprocessed, which is an erroneous impression because of the fact that all the milk is boiled at house before its consumption. It is increasingly recognised that dairying could play a more constructive role promoting rural welfare and in the alleviation/mitigating the poverty.

Some of the areas which need to be focussed for more attention are:

- 1. The extent of collection and processing has to be enhanced. A target of enhancing milk processing from the current level of 16-17 percent to at least 25 percent.
- 2. Average collection of marketable surplus milk by organised dairies (both cooperative and private) is only to an extent of 30 percent except in

Gujarat where it is about 85 percent. For enhancing production and collection of liquid milk each state should create 2-3 new milk shed areas every year.

- 3. The national dairy plan envisages that for achieving the targeted growth in dairy sector the handling of marketable milk surplus by private and dairy co-operatives has to be increased essentially from the current 50 million kg per day to 160 million kg per day by 2020-21. To achieve this all the producers and processors should develop a good milk collection net work.
- 4. At least 6 to 8 zones which have the potential for high milk collection and processing facilities should be identified and develop as export promotion zones.
- Traditional Indian dairy products which have the huge potential for value addition and export, hitherto which have not been focused should be given more attention towards the creation of research and development facilities.

Rural dairying happens to be an integral and inter woven part of the traditionally diversified system of agricultural farming, which has now to stay in symbiotic, synergistic and sustainable relationship with it in the modern India. There is abundence of family labour and shortage of carpital, while a declining contribution of agriculture to GDP values vis-a-vis live stock products shows a diversification trend of the agricultural base in the country. The annual value of India's anticipated milk production amounts more than Rs.1745 billion in 2009-10. Dairy Co-operatives generate employment opportunities for around 14 million farm families. Live stock contributes 22.2% to the GDP from the agriculture and allied activities. About 22.45 million people work in live stock sector which is around 5-8% of the total work force in the country. The present contribution of live stock sector to agriculture is around 25 to 30% and the dairy sector to live stock sector is around 66 to 70%. The dairy sector is the largest contributor to the agriculture GDP. In terms of output, milk is now the single largest agricultural commodity in India. The other attractions driving its growth are value added products like Ghee, Butter, Yoghurt, Paneer, Cheese, Flavoured milks, Ice creams and shredded and liquid cheese. Whereas the budget allocations to both dairy and live stock sectors by the Government in the Five year plans are proportionately less in relation to their respective contributions to the GDP.

The investment pattern on animal husbandry and dairying programme by the government shows the emphasis given to this sector for increasing the production and productivity. The total plan expenditure on agriculture and allied activities, animal husbandry and dairying and exclusively the dairy sector has been given in the Table 1.3 and 1.4.

Table 1.3 Investment/out lay on animal husbandry and dairying during various five year plan periods (Rs. millions)

	ı	Expenditure (F	Rs. in million)	Agri- culture	AH & dairy
Plans	Total Plan	Agriculture and Allide	Animal Husbandry	Dairying	as % of Total Plan	as % of Agrl. Sectors
First plan (1951-56)	19,600.0	2,900.0	160.0	77.8	14.8	5.5
Second plan (1956-61)	46,720.0	5,490.0	334.7	120.5	11.8	6.1
Third plan (1961-66)	85,770.0	10,890.0	770.0	336.0	12.7	7.1
Annual plans (1966-69)	66,254.0	11,071.0	597.0	257.0	16.7	5.4
Fourth plan (1969-74)	157,790.0	23,204.0	1,542.0	787.5	14.7	6.6
Fifth plan (1974-79)	394,262.0	48,665.0	3,189.8	944.5	12.3	6.6
Sixth plan (1980-85)	1,092,917.0	1,36.203.0	8,025.1	4,362.9	12.5	5.9
Seventh plan (1985-90)	2,202,163.0	2,79,611.0	12,033.0	5,887.9	12.7	4.3
Eighth plan (1992-97)	4,341,000.0	224,670.0	13,000.0	9,000.0	5.2	5.8
Ninth plan (1997-2002)	8,592,000.0	424,620.0	15,456.4	4,695.2	4.9	3.6
Tenth plan (2002-07)	3,988,900.0	206,680.0	17,450.0	3,610.0	5.2	8.4

Source: National Accounts Statistics - 2009 Central statistics Organisation. Govt. of India

The expenditure at current prices in the dairy sector has increased from Rs.77.8 million in the first five year plan to 9,000 million in the eighth plan. However, the plan outlay for the dairying sector in the ninth and tenth five year plans has been reduced drastically from Rs. 9,000 millions to Rs.4,695.2 and Rs. 3,610 millions respectively despite the fact that the contribution of the dairying sector to the annual GDP is quite significant as compared to the agricultural sector.

Table 1.4 Share of Agriculture and live stock sector in GDP (all current prices in Rs. Crores)

Year	GDP Total	GDP A	GDP Agriculture		GDP Livestock sector		
Teal	Total	Rs.	% Share	Rs.	% Share		
1999 - 00	1786.526	409.660	22.93	94.698	5.30		
2000 - 01	1925.017	408.932	21.24	104.745	5.44		
2001 - 02	2097.726	442.464	21.09	109.254	5.21		
2002 - 03	2261.415	425.521	18.82	114.812	5.08		
2003 - 04	2538.170	483.030	19.03	118.316	4.66		
2004 - 05	2877.701	501.415	17.42	136.108	4.73		
2005 - 06	3282.385	567.897	17.30	150.268	4.58		
2006 - 07	3779.385	625.161	16.54	165.169	4.37		
2007 - 08	4320.892	718.278	16.62	189.990	4.40		

Source: National Accounts Statistics - 2009 Central statistics Organisation. Govt. of India (Updated up to May 2010)

Even though the expenditure is increased in monetary terms, the allocation to animal husbandry and dairy sector as a percentage allocation to agriculture varied from 7 percent in third plan to 4.6 percent in seventh plan. There was a gradual increase in the percentage allocation on animal husbandry and dairying sector from the first to the third plan periods and from there after it showed a decline except in the sixth plan which might be due to the quantum jump in the plan expenditure to the agricultural sector.

India's milk production was stagnant until 1970 and began to rise crossing the 30 million tonne in 1980, 50 million tonne in 1989, 75 million tonne in 1998 and is proposed to cross 100 million tonne mark in 2007. The trends in average annual growth rate of milk production from 1950-2005 has been given in the Table 1.5.

Table 1.5 Trends in average annual growth rates of milk 1950 - 2005

Year	Average annual milk growth rate (%)
1950 - 511960 - 61	1.64
1960 - 611973 - 74	1.15
1973 - 741980 - 81	4.51
1980 - 811990 - 91	5.48
1990 - 912000 - 01	4.11
2001 - 012004 - 05	4.05

Source : India Dairy.com

The milk production of the major milk producing countries for the year 2003-05 indicating the percentage of growth rate for the years 05/04 has been given in table 1.6. The projected population of the country, milk production and the per-capita availability from 2005-06 to 2020 has been presented in table 1.7. Whereas the annual milk production and the percapita availability of milk from 1950-51 to 2009-10 has been given and presented in Table 1.8. as well as graphically in the bar diagram Fig. 1.1 and 1.2.

Table 1.6 Milk production of major producing countries 2003-05

	2003	2004 (provisional)	2005 (forecast)	% growth (05/04)
WORLD	615.5	625.2	640.2	2.4
EU - 25	147.6	146.4	147.4	0.7
India	87.3	91.1	95.4	4.7
U.S.A.	77.3	77.5	80.6	4.0
Russia Fed.	33.4	32.2	32.2	0.0
Pakistan	27.8	28.6	29.5	3.2
Brazil	23.5	23.7	24.6	3.8
China	21.5	27.1	32.5	20.0
New Zealand	14.4	15.0	14.6	-2.7
Ukraine	13.7	13.6	13.6	0.0
Mexico	9.9	10.0	10.1	1.2
Argentina	8.2	9.6	10.1	4.8
Turkey	10.6	10.5	10.5	0.2
Australia	10.3	10.1	10.1	- 0.2
Japan	8.4	8.4	8.3	- 0.6
Canada	7.7	7.9	7.8	- 1.4

Source : India Dairy.com

Table 1.7 Indias Projected population, milk production and per capital availability 2005-2020.

	Population	Production	Per capita	availability
Year	(million)	(million tonnes)	(g/day)	(kg/yr)
2005 - 06	1080	94.5	240	87.5
2006 - 07	1094	97.9	243	88.6
2007 - 08	1110	100.0	247	90.1

Table 1.7 Contd...

Year	Population	Production	Per capita	availability
I Gai	(million)	(million tonnes)	(g/day)	(kg/yr)
2008 - 09	1127	103.5	252	91.8
2009 - 10	1144	107.0	256	93.5
2010	1161	111.0	263	96.0
2015	1246	134.5	296	108.0
2020	1331	165.0	340	124.0

Source : India Dairy.com

Table 1.8 Annual Milk production and per capita availability 1950-51 to 2011-2012

Year	Production	Per capita availability		
	(million tonnes)	(g/day)	(kg/yr)	
1950 - 51	17.0	132	48.1	
1955 - 56	19.0	130	47.4	
1960 - 61	20.0	127	46.3	
1968 - 69	21.2	113	41.2	
1973 - 74	23.2	111	40.5	
1980 - 81	31.6	128	46.7	
1985 - 86	44.0	160	58.4	
1990 - 91	53.9	176	64.2	
1995 - 96	66.2	197	71.9	
1997 - 98	72.1	207	75.6	
1998 - 99	75.4	213	77.8	
1999 - 2000	78.3	217	79.2	
2000 - 01	80.6	220	80.3	
2001 - 02	84.4	225	82.1	
2002 - 03	86.2	230	83.9	
2003 - 04	88.1	231	84.3	
2004 - 05	92.5	283	84.7	
2005 - 06	97.1	241	87.5	
2006 - 07	102.6	251	88.6	
2007 - 08	107.9	260	90.1	
2008 - 09	112.2	266	91.8	
2009 - 10	116.4	273	93.5	
2010 - 11	121.8	281	-	
2011 - 12	127.9	291	anticipated	

Source : India Dairy.com

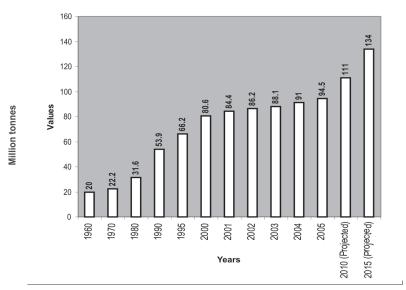


Fig. 1.1 Milk production (million tonnes)

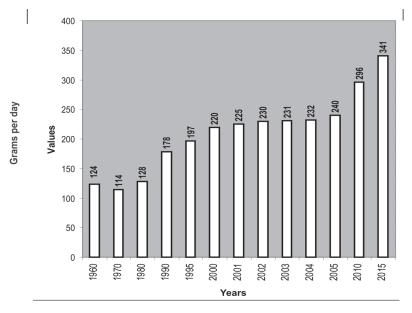


Fig. 1.2 Milk production and availability: 1960 - 2015 (Per Capita availability. grams per day)

Source: Dairy India year book 2007

Some indicators of India's dairy development during/up to the year 2005 have been given hereunder:

Human population - 1094 million (70 million dairy farmers)

Milk production - 94.0 million tonnes/year 258 million

litres/day. Cow milk - 41%, buffalo

milk - 55% and Goats etc - 4%

Average annual growth rate - 4%

Per capita milk availability - 240 gm/day; 88 kg/year

Bovine population in milk 2003 - Cross bred cows - 8.2 million,

Indigenous cows - 27.6 million

Buffaloes - 33.0 million

Average milk yeild per day - Cross bred cows - 6.5 kg

Per animal 2003 - Indigenous cows - 1.9 kg

Buffaloes - 4.2 kg

Cattle feed production - 2.5 million tonnes per year

(Organized sector)

Market for veterinary

Pharmaceuticals - Rs. 12,000 million

Dairy plants throughput - 45 million litres/day (18%)

Dairy plants and - 748 dairy plants and 81.3 million litres/

their installed capacity day installed capacity.

Value of out put of dairy industry - Rs. 191,000 crore

1.13 National Dairy Plan - (NDP)

As the largest milk producer in the world, Indias contribution is 121.8 million times in 2010-11. According to the planning commission estimates and subsequent corrections on account of consistently higher growth in GDP, the demand for milk is expected to be about 155 million tonnes by the end of 12th Five year plan period 2016-17 and will be about 200 million tonnes by 2021-22. It is necessary to maintain the annual growth of over 4% in the next 15 years in order to meet the ever growing demand. Therefore it is

imperative that a country vide well planned scientific approach/initiative has to be launched to increase the productivity levels in the existing herds, through a programme focusing on breeding and better feeding. The National Dairy Plan (NDP) has been envisaged with a 15 year horizon, considering that 3-5 years of time is required to produce more productive animals and time required to develop and expand systems to increase milk production.

The first phase of the National Dairy Plan is to be financed largely by the world bank which will be implemented over a period of six years with the following objectives.

- To help increase the productivity of milch animals and thereby increase the milk production to meet the rapidly growing the demand for milk and
- To help provide rural milk producers with greater access to the organised milk processing sector.

The estimated project outlay for the phase-I of the NDP is obout 2242 crores of which the share of the world bank is 1584 crores and that of Govt. of India is about 176 crores. The details of phase-I project outlay has been given in Table 1.9.

Component	Activity	Ourlay in Rs. crores
Component-A	Breed Improvement	715.0
	Animal Nutrition	425.0
Component-B	Village based milk procurement system	488.0
Component-C	Project Management and Learning	132.0
	Sub-Total #	1760.0
	EIA Contribution	282.0
	NDDB's Contribution	200.0
	Grand Total	2242.0

Table 1.9 Project Outlay Phase-I (NDP)

 $\mbox{\# Source}$ of funds : World Bank-IDA 1584 crores, Govt. of India 176 crores

Implementation

The Phase-I of the NDP consists of a series of multi pronged approaches or initiatives that are to be implemented over a period of six years commencing from 2012-13.

1. Increasing the productivity through scientific breading and feeding of the animals.

- A. Productivity of high genetic merit and disease free cattle and buffaloe bulls using the internationally established practise of Progeny Testing (PT), and Pedigree Selection (PS) and import of Jersey and HF bulls/ embryos or semen.
- B. Strengthening A and B graded semen stations and producing high quality disease free semen.
- C. Setting up of a perfect moddle for AI delivery service through a professional service provider following Standard Operating Procedures (SOPs).

Milch animals produce milk which will commensurate with their genetic potential when they are fed with a balanced ration/feed leading to a significant decrease in the cost of production, because the feed accounts for about 70% of the total cost of milk production, thereby increasing the former's income.

- D. Education of milk producers on ration balancing and nutrients required by their milch animals by providing advisery services at the formers door step through the trained Local Resorce Persons (LRPs).
- E. Increase fodder yield by making available quatity fodder seed of high yielding improved varieties to formers and demonstrate silage making and fodder enrichment.

2. Strengthening village based milk procurement systems

The milk production is in the hands of about 70 million rural houses holds, the majority being small and marginal formers and landless labour. The dairy co-operative ensures inclusiveness and livelyhood for small holders especially the women.

- (i) Expansion and setting up village based milk procurement systems to collect milk in a fair and a transparent manner ensuring timely payments.
- (ii) Strengthening of the existing dairy co-operatives and promote producer companies of new generation of co-operatives to put in place village level infraustructure for the weighing, testing collection and cooling of milk.
- (iii) Provide support for creating institutional structures and training.

3. Project management and Learning

- (a) Implementation of Information and Communication Technology (ICT) based information systems for integration of various activities as well as monitoring and reporting at different levels, to carry out necessary analysis and facilities necessary changes in project implementation.
- (b) Carry out base line, mid term and project completion surveys and other special surveys/studies.
- (c) Facilitate learning and decumentation of learning experiences.

Benefits

In terms of overall benefits the NDP will put in place a scientific approach and systamatic process which would take the country on the part to improve the genetics of milk producing animals in a consistant and continuous manner.

- (a) It will make much more prudent use of the continous scarce natural resources.
- (b) Have an impact on reducing methane emissions.
- (c) Improve the quality of milk being marketed.
- (d) Helps in strengthening the regulatory and policy measures that will provide an enabling environment for future of dairying in the country and
- (e) Contribute for the improvement of the lively hoods of small holder milk producers who are the bed rock of India's milk production system.

1.14 Present Status of Dairy Industry

Adopting the popularly called Amul or Anand Pattern in the milk procurement, processing and marketing, all most all the state governments, have set up their dairy development co-op. federations for the development of the dairy industry in their respective states. The data of which have been summarized in the Table 1.10.

As on March 2009, India's 1,33,349 village dairy co-operative societies federated into 177 milk unions and 15 Federations procured on an average 25.1 million litre of milk per day, 13.9 million farmers are presently members of Village dairy co-op.

Table 1.10 Details of Various state Dairy Federation

SI.No	Name of State Dairy Faderation	Address	No.of co-op- Unions	No.of Dairy Plants	Capaci ty (TLPD)	Brand	Products
1.	2.	3.	4.	5.	6.	7.	8.
.	Andaman-Nicobar Islands Integrated Development Corporation (ANIIDCO)	Port Blair Pin 744101	N.A.	N.A.	N.A.	N.A.	
2.	Andhra Pradesh Dairy Development Co-op. Federation Ltd.,	Lalapet, Hyderabad Pin-500 017 Email: apddcf@hd 1. Vsnl.netin Website: apdairy.com	9	12	2437	Vijaya	Table butter, Ghee, Pasteurised Butter UHT Milk, flavoured milk, kulf SMP, Khoa, Processed Cheese
3.	West Assam Milk Producers Co-op. Union Ltd.,	Gowhati	N.A.	1	00009	Purabi	Double toned milk, toned milk, paneer, Curd, Ghee, skim milk etc.
4.	Bihar State Co-op. milk Producers Fed. Ltd.,	Dairy development complex, Bihar veterinary College Patna-800014.	5	10	780	Sudha	Pure Ghee, Butter Ghee, Paneer, Lassi, Rasagolla, Peda Ice cream milk

Table 1.10 Cond....

		x, ice ener, nsed mix,	utter, Milk,	utter,		hee, nun, milk
8	1	Infant milk food, Instant milk mix, ice cream, SMP Ghee, Dairy whitener, paneer, Swetened, Condensed milk, Malaipeda, Gulab jamun mix, Shrikhand, Pijia cheese, Butter	Ghee, Paneer, table Butter, WMP Dahi, Flavoured Milk, milk cake	Paneer, Ghee, Table Butter, Curd		SMP, Paneer, Pure Ghee, Badam Berfi, Gulab Jamun, Pesterurized butter, pure milk Khoa, ice cream, Toned milk, Curd.
7.	Goa Dairy	Amul Sagar	Vita	HIM	Jamfed	Nandini
9	-	6595	470	370	:	2130
5.	-	19	5	3		5
4	-	12	9	3	-	6
3.	Curti-Ponda Pin- 403 401 Goa	Amul Dairy Road, Anand – 385 001 Email: gcmmf@amul.com Web: amul.com	SCO 127-128 Sector 17-C Chandigarh Pin- 160 017 Email: vita@satyam.net.in web: vitaindia.com	Tota, Simla pin 171011	Jammu Contt. Pin- 180 003	KMF Complex Dr. M.H Marigowda Road D.R. College (PO) Bangalore 560 029 Web.Nandinimilk.com.
2.	Goa State Co-op. milk Producers Union Ltd.,	Gujarat Co-op. milk marketing Federation Ltd.,	Haryana Dairy development Co-op. Federation Ltd.,	Himachal Pradesh State Co-op. milk Producers Federation Ltd.,	Jammu Co-op. Milk Producers Federation Ltd.,	Karnataka Co-op. milk Producers Fed. Ltd.,
	5.	ø.	7.	89	6	10.

Table 1.10 Cond....

.8	Instant dairy Cream, fla SMP Ghee, curd, Peda Butter Pure Ghee, milk, SMP Butter, fla Butter milk		Pasteurized Butter, Pure ghee, Lassi, Srikhand, Butter milk, Flavoured milk, Paneer Peda	
7.	Milma	Sanchi Sneha	Vikas Mahanand Gokul Dhawal Dudh Panchi Warana Krishna Katnej Rajgans Koyna and	
.9	300		3820	
5.	თ	ro	59	
4.	ဇ	5	23	
3.	Milma Bhavan Pallam Thiruvanthapuram 695004 Email: milma@md2.Vsnl.net.i n Milma.com	19-B, Zone Maharana pratap Rananagar, Bhopal- 462 011 Email: mpcdf@bomb vsnl.net.in sanchimilk.com	M.K.M. International House 3 rd Floor, 178, Back Bay Reclamation B M Chinai marg Mumbai- 400 020 Email: mahafed@ am3vsanl.net.in	Kesiampet Junction Imphal- 798 001
2.	Kerala State Co-op. milk Marketing Federation Ltd., Madhya Pradesh State Co-op. Dairy Fed. Ltd.,		Maharashtra Raiya Sahakari Dudh Mahasangh Maryadit	Manipur State Co-op. milk processing and marketing Federation
1.		6.	14.

Table 1.10 Cond....

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-	2.	3.	4	5.	.9	7.	8.
15.	Kohima Dist. Co-op. milk Producers Union Ltd.,	Milk Chilling Plant Veterinary Compound Burma Camp Dimapur- 797 112				KEVI	
16.	Orissa State Co-op. Milk Producers Fed. Ltd.,	D-2 Sahid Nagar, Bhubaneshwar 751 007	5	5	135	Omfed	Pure Ghee, Butter, Sweet curd
17.	Pondicherry Co-op. milk Producers Union Ltd.,	Vazhudavar Road, Kurumampet, Pondicherry – 605 009.				Ponait	
18.	Punjab state Co-op. milk Producers Fed. Ltd.,	SCO.No. 153-155, New City Centre, Sec. 34-A, Chandigarh Email: milkhod@chd.nic.innic. inmilkfed	11	6	1550	Verka	Ghee, Panner, flavoured milk, ice cream, SMP, WMP, Lassi, Table butter, Sweets, Cheese
19.	Rajastan Co-op. Dairy Fed. Ltd	Saras Sankal, Jawaharlal Nehru marg, P.O. Box. 1003 Jaipur – 302 017	16	15	1425	Saras	Pure Ghee, Srikhand flavoured milk, tetra pack milk, Cheese, Paneer, Dairy whitener, SMP, WMP, Lassi, Table butter, White Butter, Dahi, Ice Cream, Rasgula, Chhach, Khoa, Mowa, Peda, Kalakand
20.	Sikkim Co-op. Milk Producers Union Ltd.	Tadang (PO) Gangtok 737 102				Sikkim Milk	

	8.	SMP, Milk, Khoa, Peda, Pure Ghee, Butter, Cheese, milk butter, flavoured, UHT, Yoghurt, Table Standardized milk curd, butter milk, Badam Powder, Dates, Khova	:	Ghee, Milk, Cake, Paneer, White Butter, Table butter, SMP	Table butter, Ghee, Ice Cream, Peda, Lassi, Paneer, curd, Flavoured milk, Yoghurt, mistidoi	
Sikkim Milk	7.	Aavin	Gomati	Parag	Ben's Bhagiradhi Himul, Mid milk, mother	
	9	2700		1680	1272	
	5.	15		16	9	
	4.	12		30	14	
Milk Tadang (PO) Gangtok 737 102	3.	Aavin Illam, Madhavaram Milk Colony, Chennai 600 051 Email: <u>mdaacin@satyam.net.</u> inaacinmilk.com	Agarthala Dairy, Indra Nagar, Agarthala 799 006	29 Park road, Lucknow 226 001 Email: fedf1@satyam.net.in Paragmilk.com	LB-2 Sector III, Salt Lake city Kolkata 700091	
Sikkim Co-op. Milk Producers Union Ltd.	2.	Tamil Nadu Co-op. Milk Producers Fed. Led.,	Tamil Nadu Co-op. Milk Producers Fed. Led., Tripura Co-op. Milk Producers Union Ltd., Pradeshik Co-op. dairy Fed. West Bengal Co-op. milk Producers Fed. Ltd.,		West Bengal Co-op. milk Producers Fed. Ltd.,	
20.	₩.	21.	22.	23.	23.	

India's 3.7 percent annual growth of milk production in between 1999-2000 and 2009-10 surpresses the 1.8 percent growth in population, the net increase in availability is around 2 percent per year.

In 2009-10 average dairy co-op. milk marketing stood at 2112 lakh litres, Annual growth has averaged about 6.2 percent compounded over the last five (5) years. Dairy Co-operatives now market milk in all metros, metro cities and more than 2000 towns/cities. During 2001-10 the daily milk supply by the co-operatives to each urban consumer has increased from 47.7 to 61.9 kg. per day.

Performance of the Co-op. at a glance

The cooperative profile of india up to 1996-97 has been presented in Table 1.11:

The dairy Co-op. network as on 2010.

- (a) Includes 177 milk unions.
- (b) Operates in over 346 districts of the country.
- (c) Covers 1,40,227 village level co-op. societies.
- (d) Owned by about 14 million farmer members of which 4 million are women.;

Table 1.11 Co-op. Profile in India upto 1996-97

Item	1994-95	1996-97
Anand Pattern Coop Milk Societies	67,770	72,740
Milk shed areas	170	170
Membership of Dairy Coop. Societies	89.88 lacs	93.14 lacs
Milk Procurement	10.2 ml pd	11.5 ml pd

Source: India Dairy.com

There were several innovative programmes for women in dairying. Five states took up specific task of "All Women coop. dairy societies" formation in selected milk shed areas.

	State	No.of all women co-op.dairies
1.	Andhra Pradesh	210
2.	Bihar	280
3.	Rajasthan	408
4.	Uttar Pradesh	1228
5.	Gujarat	350

Private Sector - Dairy Industries

In addition to the various dairy plants that have been setup under the different state governments with the help of NDDB and dairy co-operative federations

yet many dairy plants have come up under private sector competing with the co-operative federations. Some of them have been listed below:

1. Nestle India

Brands

Nescafe, Everyday, Dairy whitener, Nestle milk maid. Dahi, Neslac Every day, Ghee, Nesvita, Pro Heart milk.

Nestle, India's first production facility was set up in 1961 at Moga, Punjab, and it was followed by its second plant set up at Choladi, Tamil Nadu in 1967. Consequently Nestle India set up factories in Nanjangud, Karnataka in 1989. Samalkha Haryana in 1993. This was suceeded by Commissioning two more factories at Ponda and Biocholim, Goa in 1995 and 1997 respectively. The seventh factory was set up at Pantnagar in 2006 Uttara Khand. The Nestle Corporate head office is located in Gurgoan, Haryana.

2. Hindustan Milk Food Manufacturers Ltd

Brand Name - Horlicks, Boost, Maltova, Viva

The flagship product Horlicks is highly popular and respected brand since 1930 in the Indian market and it underwent a revamp in 2003 to further increase its relevance.

In 1958-60 the Hindustan milk food manufacturers (Pvt) Limited has built its factory at Nabha, Punjab to make Horlicks from buffaloe milk in India.

During 1975, the HMM (Pvt) Limited has their second factory at Rajahmundry, AP and expanded its production capacity in 1978. The company was made public in 1979 and constructed third factory at village Kherva Sonepat, Haryana which is fully automated. The full operational capacity of the plant will be 261000 tonnes of Horlicks per annum.

- 3. Glaxo: It was founded by Bunny Thorpe Newzealand in 1904. Originally it was a baby food manufacturer, processing local milk into baby food by the same name and the product was sold in the 1930's under the slogan "Glaxo builds bonny babies". It was named as Glaxo Laboratories in 1950. The milk processing plant for the manufacture of infant foods under the brand name "Glaxo' was built in India at Aligarh in the year 1960.
- 4. Modern Dairies: It is a part of the Modern business group headquartered at Chandigarh established in 1973. It was awarded the prestigious ISO 9001-2000, HACCP (Food safety) and an ISO

- 1400-2004 for environment and management certification to its credit. The company manufactures a wide range of milk and milk products. They have constructed their second factory near Karnal to meet the ever increasing demand.
- 5. Heritage Foods: It was founded in the year 1992 and located near Hyderabad is one of the fastest growing private sector enterprises in India, with four business divisions namely Dairy, Retail, Agriculture and Bakery, under the flagship company Heritage foods India Limited. The annual turnover of Heritage foods crossed 900 crores in 2009-10 and 1100 crores in 2010-11. The milk and milk products are being marketed in AP, Karnataka, Kerala, Tamilknadu, Maharastra and Orissa.
- 6. **Dodla Dairy:** This is the first and patent dairy plant of the company established in A.P. The original installed capacity of the plant was 60,000 litres/per day. The capacity of the plant has been increased to 4 lakh liters per day at present. The plant is equipped with excellent infrastructure and the state of art facilities for processing the milk and for the manufacture of milk byproducts namely ghee, butter, paneer, flavoured milks, curd, butter milk and doodh peda. There is a separate facility in the same premises for the manufacture of skimmed milk powder with an installed capacity of 15 tonns per day.
- 7. Tirumala Milk and Milk Products (Pvt) Ltd.,: It is a professionally managed company established in 1998 in AP is one of the fastest growing private sector enterprise. The company has the most modern and versatile plants with the state of art technology. The total capacity of the plant is about 7 lakh litres per day, having the market presence in AP, Karnataka and Tamilnadu. The dairy products include:
 - sweets, flavoured milks, curd, milk powder, butter, ghee and butter oil both in bulk and consumer packs.
- 8. **Durga Dairy:** Although it is a public limited enterprise located in AP. The on going venture came under the mantle of Crane group in Feb. 1995. It has the goodwill of the people of all over India through the commitment to the quality. It has branches almost all over the country and produces 1500 tonnes of ghee annually.
- 9. Gokul Dairy: The Kolhapur Dist Cooperative Milk Producers Union Ltd was established on 16-03-1963 under the Co-op.act. It made a moderate begining with 500 litres/day from 22 village co-op. societies. The milk receipts capacity at present is about 3.2 lakh litres/day raw milk and 3.8 lakh litres/day chilled milk with a total processing capacity

of 7.0 lakh litres/day. The milk powder manufacturing capacity is about 40 mt/day.

10. ABIS Dairy Pvt Ltd.,: It is a subsidary of the Indian Broilers group. The company has its own dairy farm and milk processing industry to produce hygienic and do safe dairy food of with good quality. It is situated at Rajnandgoan in C.G. State. It was established in 1999 and an ISO 9001-2000 certified plant. The products include packaged milk, Khoa, Paneer. The capacity of the plant is about 15 mt per day.

As already stated the milk production in our country is in the hands of the small farmers who are scattered in the remote villages which do not have proper transport facilities. Most of the packed liquid milk segment in India is dominated by the Cooperative federations and the private sector dairies. The liquid milk contribution in the total revenues of the cooperatives ranges from 60-80 percent. Apart from few private organisations many individuals are mainly focussed on milk products other than packed liquid milk. There is a huge potential for processing and value addition in the organized sector particularly in the ethic Indian sweets, and other milk based products, which are largely sold in "unbranded" form in the market. These organisations or individuals either in the organised or un-organised sector also collect the milk for the manufacture of their milk products such as ice-cream, sweets, buscuits and confectionary chocolates etc. either directly or through the contractors/middleman engaged by them. The key differences between the organised and the unorganised sectors concern the level of investment in presenting quality of milk, the technolgy used for processing and the compliance with the legal food standards.

It is a very common sight to find either a halwaii or a sweet shop in almost every street of a town or city being managed by the individuals on a cottage industry basis in the unorganized sector. These people prepare the milk based sweets of different varieties by collecting the milk from the local producers or by the milk vendors. In addition to these people there are some branded sweets being manufactured and sold in the market in an organised manner. A few examples of these organisations have been listed below for information.

Agarwal sweets - Delhi, Lucknow etc.

Sri Krishna Sweets - Chennai, Pondicherry, Hyderabad

G. Pulla Reddy Sweets - Hyderabad

Bikaneri Sweets - Rajasthan, Panipat, Delhi. K.C. Das Sweets - Kolkatta, Delhi, Bangalore.

Similarly, milk and cream is used in the manufacture of Ice cream both in the organised and unorganised sector. These people have their own mechanism of collecting the milk for the manufacture of their products. Some of the private sector organisations who are manufacturing the branded ice cream in a large scale, having their own marketing outlets at many places in the country have been mentioned below:

Vadilal Ice cream - Ahmedabad

Kwality walls India - Delhi, Hyderabad

Hatsun Arun Ice Cream - Chennai, Hyderabad

Dinshaw Dairy Foods - Pune, Karnataka

In addition to the sweets and ice cream, milk is being used to some extent in the manufacture of some varieties of biscuits and confectionery industry. Some of the leading manufacturers of biscuits and the confectionery industries have been given hereunder.

Biscuit Industry:

Britania Industries Ltd.,	1892	Kolkatta
Parle Products Pvt Ltd.,	1929	Mumbai, Bangalore
Surya Food & Agro Ltd.,		
Priya Gold Brand	1992	Noida, Delhi
I.T.C. Ltd., - Sunfeast Brand	2004	Chennai
Confectionary:		
Cadbury India Ltd.,	1948	Thane, Mumbai
Nutrine	1952	Chittoor, A.P.